

Dental Technicians – Ensuring Business Success in the Dental Laboratory (Pilot)

Suitable for: Dental Technicians
 Speakers: Pat Harle
 Verifiable CPD hours: 3 (Morning Course)

Aim:

This workshop aims to give dental technicians an insight into effective strategies and principles for effectively reviewing and ensuring continued development of their business

Date	Venue	Reference
29/01/2010	Northern Deanery Dental Training Facility, Bourne House, Mandale Business Park, Belmont, Durham DH1 7TH	C/0969

Expected Learning Outcomes:

- By the end of the course, participants will be able to:
- describe the essential components of effective business management
 - identify what are the key aspects of business success for technicians
 - demonstrate how to identify customer needs and wants
 - explore principles and strategies for ensuring business success in the dental laboratory

Essential Content:

Effective business development through business principle and how to adapt them to the dental laboratory

Teaching Method:

Lecture/s, discussion/s, group work

Course Information:

The second of a series of courses specially designed to support dental technicians in their dental laboratory. This half day course will give delegates the opportunity to network with other technicians and explore issues around ensuring business success in the laboratory. The course will be delivered in the form of a lecture, discussion and group work by very experienced speaker Pat Harle, who has a wealth of experience in dental business management.

Course participants are limited to 40, if this course is oversubscribed:

- (a) Your name will be automatically added to the waiting list unless you tick the box below
 (b) Your cheque(s) will be shredded

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PLEASE COMPLETE IN BLOCK CAPITALS AND RETURN TO: Janet Fullard, Northern Deanery Dental Training Facility, Bourne House, Mandale Business Park, Belmont, Durham DH1 7TH

Please tick if you do not wish to be included on a waiting list for this course

Course title: **Dental Technicians – Ensuring Business Success in the Dental Laboratory** **Reference C/0969**
 Course Date: **29/01/2010 09:00 to 12:30**

I enclose one cheque dated 1/29/2010 for 5(per person) to cover the cost of catering, materials etc. made payable to "North East SHA"

Title	First Name	Surname	Post	GDC No
Practice Address & Postcode				
Daytime Contact Telephone:		Mobile Telephone:		
PCT & Performer No:				
Email Address:				
Signature:		Date:		

